

**Common Themes from Consultation on the Proposed New Fees Framework for Older People Residential and Nursing Home Care Questionnaire sent March 2015**

<b>Number of providers this questionnaire was sent to</b>	<b>440</b>	<b>Reply Percentage</b>
<b>Number of respondents</b>	30	6.82%

**Q1 a) Do you agree with incentivising and rewarding investment in care homes?**

	<b>Number of respondents</b>	<b>%</b>
<b>1 - Yes</b>	27	93%
<b>2 - No</b>	2	7%
<b>Total who responded</b>	29	100%
<b>No response</b>	1	

**Q1 b) Do you agree with creating a simple, clear, and affordable fee structure based on levels of assessed individual need and dependency?**

<b>1 - Yes</b>	29	100%
<b>2 - No</b>		0%
<b>Total who responded</b>	29	100%
<b>No response</b>	1	

**Q1 c) Do you agree with incentivising and rewarding the quality of care?**

<b>1 - Yes</b>	29	100%
<b>2 - No</b>		0%
<b>Total who responded</b>	29	100%
<b>No response</b>	1	

**2) Do you agree with the retention of the 5 Core Needs based payments?**

<b>1 - Yes</b>	24	86%
<b>2 - No</b>	4	14%
<b>Total who responded</b>	28	100%
<b>No response</b>	2	

**Q3 a) Do you agree with 1% on all placements?**

<b>1 - Yes</b>	11	41%
<b>2 - No</b>	16	59%
<b>Total who responded</b>	27	100%
<b>No response</b>	3	

**Q3 b) Do you agree with an approximate £10 payment for new placements in compliant rooms?**

<b>1 - Yes</b>	6	23%
<b>2 - No</b>	20	77%
<b>Total who responded</b>	26	100%
<b>No response</b>	4	

**Q3 c) Do you agree with all new placements to be paid at the equivalent band 1 rate?**

<b>1 - Yes</b>	15	54%
<b>2 - No</b>	13	46%
<b>Total who responded</b>	28	100%
<b>No response</b>	2	

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	<b>Band 1</b>	<b>Band 2</b>	<b>Band 3</b>
<b>Number of Homes</b>	21	5	2

had two different bandings

This table shows the amount of replies from homes by band rating. The total here is 28 because one home was out-of-borough therefore not banded, there were two replies that the home sending was unknown and one reply that was on behalf of two homes which

<b>Question</b>	<b>Themes</b>
<b>1 a) Do you agree with incentivising and rewarding investment in care homes?</b>	<p>Majority support with caveats:</p> <ul style="list-style-type: none"> <li>• Not based on room size as favours larger providers – does not support smaller independent homes unable to reconfigure internal space</li> <li>• Proposals favour big providers</li> <li>• Incentive should be linked to quality</li> <li>• Shouldn't be all about room sizes</li> <li>• Fees not high enough to invest</li> <li>• Room size not important factor to residents</li> </ul>
<b>1 b) Do you agree with creating a simple, clear, and affordable fee structure based on levels of assessed individual need and dependency?</b>	<p>Unanimous support with caveats:</p> <ul style="list-style-type: none"> <li>• Individual assessor not LCC assessor</li> <li>• Concerns about the term "affordable"</li> <li>• Concerns about big increase for lower bands</li> </ul>
<b>1 c) Do you agree with incentivising and rewarding the quality of care?</b>	<p>Unanimous support with caveats:</p> <ul style="list-style-type: none"> <li>• Rewards will keep high standards</li> <li>• How will it be measured - leave to experts, i.e CQC, IIP</li> <li>• Criteria should be realistic</li> <li>• Stick to one system</li> </ul>
<b>2) Do you agree with the retention of the 5 Core Needs based payments?</b>	<ul style="list-style-type: none"> <li>• Criteria not representative of all</li> <li>• Needs to be higher nursing rate</li> <li>• May make providers register differently to gain higher fees</li> <li>• No alternative given</li> <li>• Higher nursing rate</li> <li>• Assessment should be transparent and consistent</li> </ul>
<b>3 a) Do you agree with 1% on all placements?</b>	<ul style="list-style-type: none"> <li>• 1% too low compared to increase in minimum wage, cost of fuel</li> <li>• Should be based on quality of care</li> </ul>
<b>3 b) Do you agree with an approximate £10 payment for new placements in compliant rooms?</b>	<ul style="list-style-type: none"> <li>• Too little for amount of investment</li> <li>• Preferential treatment to those with purpose built homes</li> <li>• Should be on quality of care</li> </ul>
<b>3 c) Do you agree with all new placements to be paid at the equivalent band 1 rate?</b>	<ul style="list-style-type: none"> <li>• Encourage acceptance of LCC clients</li> <li>• high increase for those homes currently on band 3&amp;4</li> <li>• A flat rate is unfair</li> <li>• No incentive to maintain band 1 standards</li> </ul>
<b>Other Comments</b>	<ul style="list-style-type: none"> <li>• Fees should link to CQC rating</li> <li>• May push small homes out of business</li> <li>• Fees need to cover costs</li> </ul>